# FINANCIAL HIGHLIGHTS

# Brief report of the three months ended June 30,2009.

# Kawasaki Kisen Kaisha, Ltd.

[Two Year Summary]

|                                                | Three months ended | Three months ended | Three months ended |
|------------------------------------------------|--------------------|--------------------|--------------------|
|                                                | Jun.30, 2008       | Jun.30, 2009       | Jun.30, 2009       |
| Consolidated                                   |                    |                    |                    |
| Operating revenues                             | ¥ 349,489          | ¥ 191,926          | \$ 1,999,025       |
| (Millions of yen / Thousands of U.S. dollars)  |                    |                    |                    |
| Operating (loss) income                        | 32,146             | (22,129)           | (230,492)          |
| (Millions of yen / Thousands of U.S. dollars)  |                    |                    |                    |
| Net (loss) income                              | 21,531             | (14,889)           | (155,086)          |
| (Millions of yen / Thousands of U.S. dollars)  |                    |                    | , ,                |
| Per share of common stock (Yen / U.S. dollars) | 33.80              | (23.37)            | (0.24)             |

|                                                            | Year<br>ended<br>Mar.31, 2009 | Three months<br>ended<br>Jun.30, 2009 | Three months<br>ended<br>Jun.30, 2009 |
|------------------------------------------------------------|-------------------------------|---------------------------------------|---------------------------------------|
| Total Assets (Millions of yen / Thousands of U.S. dollars) | ¥ 971,602                     | ¥ 1,017,044                           | \$ 10,593,106                         |
| Net assets (Millions of yen / Thousands of U.S. dollars)   | 356,152                       | 337,093                               | 3,511,022                             |
| Per share of common stock (Yen / U.S. dollars)             | 525.43                        | 492.31                                | 5.13                                  |

|                                                     | Three months ended | Three months ended | Three months ended |
|-----------------------------------------------------|--------------------|--------------------|--------------------|
|                                                     | Jun.30, 2008       | Jun.30, 2009       | Jun.30, 2009       |
|                                                     |                    |                    |                    |
| Net cash (used in) provided by operating activities | ¥ 15,692           | ¥ (17,735)         | \$ (184,725)       |
| (Millions of yen / Thousands of U.S. dollars)       |                    |                    |                    |
| Net cash used in investing activities               | (47,159)           | (28,206)           | (293,791)          |
| (Millions of yen / Thousands of U.S. dollars)       |                    |                    |                    |
| Net cash provided by financing activities           | 32,776             | 48,534             | 505,510            |
| (Millions of yen / Thousands of U.S. dollars)       | ,                  | ·                  | ·                  |
| -                                                   |                    |                    |                    |

The U.S. dollar amounts are converted from the yen amount at \$96.01=U.S.\$1.00. The exchange rate prevailing on June 30, 2009.

# [Qualitative Information and Financial Statements]

# 1. Qualitative Information about the Consolidated Operating Results

The global economy during the 1st Quarter of fiscal 2009 (April 1 through June 30, 2009) was faced with deteriorating corporate performance, as well as staggering consumer spending, in almost all countries amid the continuing slowdown in the real economies triggered by the turmoil in financial markets since the previous year. In the US economy, despite signs of bottoming out in some economic indicators, the housing market remained sluggish and car sales continued their decline for year-on-year basis. In European countries, both capital investment and consumer spending maintained their downward trend. In the Japanese economy, corporate performance significantly worsened, especially in export-oriented industries.

In the environment surrounding the shipping industry, the dry bulk market came out of its temporary slump and showed signs of recovery during the 1st Quarter, while cargo movements in both containership and car carrier sectors remained sluggish, with the shipping industry being confronted by a harsh business environment overall.

The "K" LINE Group formulated its medium-term management plan "K" LINE Vision 100 in April last year, but the business environment substantially changed from assumptions at the beginning of that medium-term business plan, as seen in the suddenly worsening supply-demand balance for freight capacity due to the sharp decline in ocean freight volumes. Under these circumstances, the "K" LINE Group focused on the implementation of quick-impact countermeasures, including mainly the curtailment of capital investments and cost reduction. However, such countermeasures were unable to counter the adverse effects of the sharply and significantly deteriorating business environment mentioned above. As a result, consolidated operating revenues for the 1st Quarter of fiscal 2009 accounted for ¥191.926 billion, a decrease of ¥157.563 billion compared with the same period of the preceding year. Consolidated operating income incurred a loss of ¥22.129 billion, a decrease of ¥54.276 billion compared with the same period last year, and consolidated ordinary income was a minus ¥22.710 billion, a decrease of ¥56.040 billion from the same period last year. Consolidated net income for the 1st Quarter of fiscal 2009 resulted in a loss of ¥14.889 billion, dropping ¥36.421 billion against the same period a year earlier.

The following is a summary of activities by business sector:

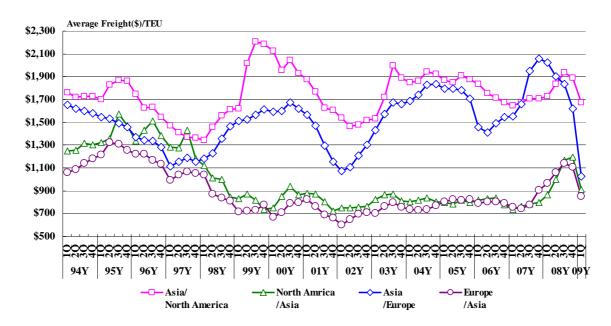
### (1) Marine transportation

### [Containership Business]

In North American trade, cargo movements to North America shipped from Asia continued to decrease due to the sluggish US economy. As a result of the reduction in the scale of services corresponding to declining cargo volume, total number of our Company's loaded containers in the North American trade dropped by 12% compared with the same period last year. On the European service routes, cargo movements also remained sluggish and the Company suspended one service for North Europe as a countermeasure. As a result, total number of loaded containers of the Company decreased by 9% against the same period last year. As volume of cargo movements declined due to sluggish economy spreading throughout the world, the Company's loaded containers in the Asian services dropped by 20% overall, and

consequently, the Company's total number of loaded containers decreased by 15% for year-on-year basis. With falling cargo movements, demand for freight space worsened and freight rates dropped substantially. The Company endeavored to promote rationalization to reduce services, reduce the scale of transportation on East/West service routes such as North American and European routes and promote further rationalization of ship operations and cost reduction, including joint services with other shipping firms on the North/South service routes, as well as implementation of countermeasures to improve earnings such as raising freight rates on the European and North/South service routes. However, both operating revenues and profits decreased compared with same period of the preceding year.

## Containerization International "Freight Rates Indicators"



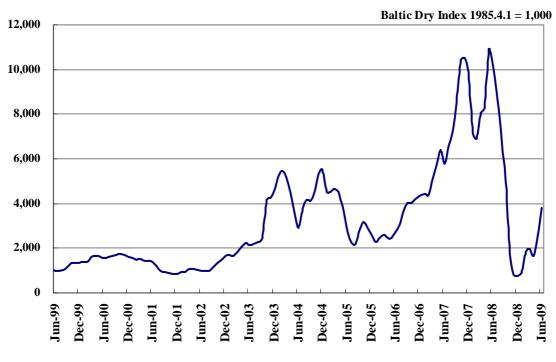
#### [Bulk Carrier and Car Carrier Business]

In dry bulk carrier transportation, market freight rates for large-sized carriers sharply recovered, backed up by China's significantly increasing volume of imports of iron ore which has been recovering since February and increased toward a level exceeding 50 million tons per month at the rate of about 30% increase for year-on-year basis since April this year. As a result, overall freight rates have recovered moderately from the lowest rates at the end of last year. The Company was able to enjoy a recovery of freight rates and at the same time made all possible efforts to reduce operational costs through efficient ship operations. However, both operating revenues and profits fell compared with the same period of the previous year.

With respect to car carrier business, global car sales significantly declined, severely hit by the worldwide recession, causing each automaker to implement inventory adjustments to correspond to the sharp decline in car sales. As a result, cargo movements substantially dropped in each service route, and the Company's volume of ocean transportation of cars for the 1st Quarter of fiscal 2009 fell by around 60% against the same period last year. The Company implemented emergency countermeasures including rationalization of ship operations, reduction of ship operation costs and adjustment of ship space through the scrapping of aged vessels. However, the Company was not able to compensate for the negative effects of a significant decline in the number of cars transported by the Company, with both operating revenues and profits falling compared with the same period last year.

As a result, operating revenues and profits for the overall bulk carrier and car carrier business for the 1st Quarter decreased from the same period a year earlier.

#### **Baltic Dry Index**



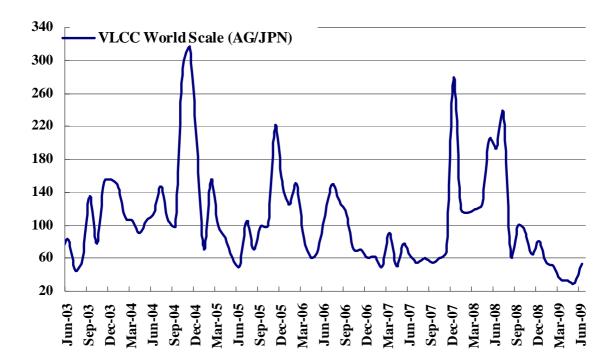
**Duration :1999/6 ~ 2009/6** 

### [Energy Transportation and Tanker Business]

With respect to LNG transportation, cargo movements decreased, affected by the global recession, and profits from operations of vessels under long-term contracts were unable to compensate for the negative impacts from decreasing freight rates for short-term chartered vessels. Both operating revenues and profits for LNG carrier business decreased compared with the same period of the preceding year.

As for tanker business, a newly-built VLCC was completed during the 1st Quarter, expanding the Company's fleet of VLCC to seven vessels. However, market rates for transportation of crude oil and petroleum products remained sluggish, due to adverse effects from the non-demand season in the northern hemisphere, in addition to the globally declining demand. As a result, both operating revenues and profits for the 1st Quarter declined against the same period last year.

The overall operating results of the energy transportation and tanker business decreased in both operating revenues and profits for year-on-year basis.



## [Heavy Lift Shipping Business]

In heavy lift shipping business, with the turmoil in financial markets, postponement and cancellation of new projects occurred in some areas and inquiries for transportation of heavy lift cargos decreased. However, the completion of a 4th large-sized vessel equipped with lifting capacity of 1,400 tons during the 1st Quarter, in addition to securing stable long-term transportation agreements, contributed to earnings for the 1st Quarter. As a result, both operating revenues and profits increased compared with the same period a year earlier.

# [Coastal Shipping Business]

In coastal shipping business, cargo volumes in the non-regular liner service sharply decreased due to sluggish domestic and foreign demand. In the regular liner service, paper carriers secured a stable cargo volume. On the other hand, cargo volumes of general goods decreased due to the staggering domestic economy. The Hachinohe/Tomakomai ferry service increased its transportation of trucks and passengers, assisted by aggressive activities to attract passengers.

As a result, overall operating revenues for the marine transportation segment amounted to \$165.941 billion, and operating loss stood at \$23.874 billion.

## (2) Logistics/Harbor Transportation

As for comprehensive logistics business, the air cargo forwarding market which sharply contracted from last autumn substantially worsened in this Quarter, since the total volume of consolidated air cargo from Japan decreased by 50% from the same period last year. The Company was unable to compensate for damage from such a deteriorating market even with support from the ocean freight business.

As a result, both operating revenues and operating income for this business segment significantly decreased for year-on-year basis.

Thus, the overall operating revenues for this segment were \(\frac{4}{2}\)0.201 billion, and operating income stood at \(\frac{4}{5}\)0.576 billion.

## (3) Other Businesses

As for other businesses not mentioned above, the overall operating revenues amounted to ¥5.784 billion, and operating income stood at ¥1.149 billion.

## 2. Qualitative Information about Financial Position

Total assets at the end of 1<sup>st</sup> Quarter of fiscal 2009 resulted in value of ¥1,017.044 billion, increasing by ¥45.441 billion from the end of fiscal 2008, mainly due to the acquisition of more vessels, an increase of construction in progress and appraisal of investment securities.

Total liabilities were ¥679.95 billion, an increase of ¥ 64.50 billion from the end of fiscal 2008, mainly due to increased corporate bonds and borrowings.

Net assets decreased by ¥19.059 billion to ¥337.093 billion in comparison to the end of fiscal 2008, mainly due to a decrease in retained earnings.

# 3. Qualitative Information about Consolidated Prospects for Fiscal 2009

In containership business, cargo movements are expected to continue to stagger. The Company plans to normalize freight rates, following on from April this year, on principal service routes during the summer peak-season, in addition to promoting rationalization through adjusting the scale of operations and cost reductions. The Company is determined to make continuous efforts toward an improvement of earnings.

As for bulk carrier and car carrier business, there are some signs of recovery for future cargo movements in the dry bulk sector, supported by large-scale economic support packages by various countries including China. While the Company will further enhance its structure to secure stable earnings by utilizing specialized-carriers and making long-term agreements for transportation of certain cargo volumes, it will also focus on securing new revenue bases by actively promoting involvement to acquire new projects through global marketing activities. As for car carrier business, it is estimated that inventory adjustments by auto-makers in every area bottomed out around May this year, and shipments of cars are now on an upward trend' although full-recovery of car sales is estimated to be later than the initial projection. With respect to energy transportation and tanker business, the Company's fleet of LNG carriers will increase to 48 vessels due to completion of one newly-built carrier in 2nd Half of fiscal 2009. As for tanker business, the recovery of petroleum demand in Europe, U.S. and Japan is estimated to take more time, but in newly-emerging countries, including China and India, demand for petroleum is expected to show steady growth with cargo movements accordingly recovering gradually. In heavy lift shipping business, negative impacts from the financial crisis have begun to surface, and there are signs of a slowdown in cargo movements. However, the Company should secure stable earnings in this sector since it has transportation agreements that are unlikely to be affected by business fluctuations. As mentioned in the above, business environment surrounding the shipping industry is difficult to forecast in many aspects, including supply-and-demand balance, foreign exchange rates and trends in interest rates. Nevertheless, the Company will strive to improve profitability of its overall business by further promoting rationalization and cost reductions.

In addition, preconditions for foreign exchange rates and fuel oil prices for the 2nd Quarter onward are as follows:

|                                 | 2nd Quarter<br>(Jul. through Sept. 2009) | 2nd Half<br>(Oct. 2009 through Mar. 2010) |  |  |  |
|---------------------------------|------------------------------------------|-------------------------------------------|--|--|--|
| Foreign exchange rates (¥/US\$) | ¥95.00                                   | ¥95.00                                    |  |  |  |
| Fuel oil prices (US\$/MT)       | \$395.00                                 | \$400.00                                  |  |  |  |

Negative impacts from the global recession have continued to surface in the face of sharply decreasing cargo movements and the deterioration in market freight rates, with the exception of some business segments. Under this business environment, current prospects for operating results for fiscal 2009 have fallen substantially below initial projections and losses are expected. In addition, the general business environment, including ocean cargo movements from the 3rd Quarter of fiscal 2009, is very difficult to forecast at this stage. Against this background, as far as the payment of dividends for fiscal 2009 ending March 2010 is concerned, the Company has decided to currently keep the issue of any dividend payment pending for the time being, although the Company had planned to pay ¥2.5 per share at the start of the current fiscal year. The Company will address the issue of a dividend for the current fiscal year later when forecasts of performance for the full-term are available. Under the current uncertain business circumstances in which market freight rates, foreign exchange rates and trends in interest rates are difficult to forecast, the Company considers it necessary to maintain a sound financial structure as the top priority for its management, and will strive to continue to implement emergency countermeasures to improve profitability centering on thorough rationalization and cost reductions.

# **Consolidated Financial Statements**

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)

### **Consolidated Balance Sheets**

Kawasaki Kisen Kaisha, Ltd. and Consolidated Subsidiaries for three months ended June 30, 2009 and the year ended March 31, 2009

(Millions of Yen/Thousands of U.S.Dollars)

|                                              | (Millions of Yen/Thousands of U.S.Dolla |              |               |  |  |  |  |  |
|----------------------------------------------|-----------------------------------------|--------------|---------------|--|--|--|--|--|
|                                              | Year                                    | Three months | Three months  |  |  |  |  |  |
|                                              | ended                                   | ended        | ended         |  |  |  |  |  |
|                                              | Mar.31, 2009                            | Jun.30, 2009 | Jun.30, 2009  |  |  |  |  |  |
| ASSETS                                       |                                         |              |               |  |  |  |  |  |
| ABBLIB                                       |                                         |              |               |  |  |  |  |  |
| Current assets :                             |                                         |              |               |  |  |  |  |  |
| Cash and time deposits                       | ¥ 73,144                                | ¥ 77,067     | \$ 802,701    |  |  |  |  |  |
| Accounts and notes receivable-trade          | 72,740                                  | 60,223       | 627,260       |  |  |  |  |  |
| Short-term loans receivable                  | 15,399                                  | 19,157       | 199,536       |  |  |  |  |  |
| Marketable securities                        | 0                                       | 19           | 203           |  |  |  |  |  |
| Raw material and supply                      | 19,974                                  | 23,286       | 242,546       |  |  |  |  |  |
| Prepaid expenses and deffered charges        | 22,963                                  | 25,358       | 264,123       |  |  |  |  |  |
| Other current assets                         | 30,766                                  | 30,607       | 318,795       |  |  |  |  |  |
| Allowance for doubtful receivables           | (504)                                   | (415)        | (4,328)       |  |  |  |  |  |
| Total current assets                         | 234,486                                 | 235,304      | 2,450,837     |  |  |  |  |  |
|                                              |                                         |              |               |  |  |  |  |  |
| Fixed assets :                               |                                         |              |               |  |  |  |  |  |
| (Tangible fixed assets)                      |                                         |              |               |  |  |  |  |  |
| Vessels                                      | 347,898                                 | 369,130      | 3,844,707     |  |  |  |  |  |
| Buildings and structures                     | 23,932                                  | 23,768       | 247,566       |  |  |  |  |  |
| Machinery and vehicles                       | 10,934                                  | 10,960       | 114,155       |  |  |  |  |  |
| Land                                         | 30,990                                  | 31,073       | 323,651       |  |  |  |  |  |
| Construction in progress                     | 155,652                                 | 161,275      | 1,679,779     |  |  |  |  |  |
| Other tangible fixed assets                  | 9,055                                   | 8,975        | 93,485        |  |  |  |  |  |
| Total tangible fixed assets                  | 578,463                                 | 605,183      | 6,303,343     |  |  |  |  |  |
|                                              |                                         |              |               |  |  |  |  |  |
| (Intangible fixed assets)                    | 10.000                                  |              | 00.005        |  |  |  |  |  |
| Goodwill                                     | 10,228                                  | 9,514        | 99,095        |  |  |  |  |  |
| Other intangible fixed assets                | 5,986                                   | 6,150        | 64,061        |  |  |  |  |  |
| Total intangible fixed assets                | 16,215                                  | 15,664       | 163,155       |  |  |  |  |  |
|                                              |                                         |              |               |  |  |  |  |  |
| (Investments and other long-term assets)     |                                         | 400 ===      | 4 000 077     |  |  |  |  |  |
| Investments in securities                    | 89,618                                  | 102,726      | 1,069,954     |  |  |  |  |  |
| Long-term loans receivable                   | 17,603                                  | 16,659       | 173,519       |  |  |  |  |  |
| Deferred income taxes                        | 10,103                                  | 22,323       | 232,514       |  |  |  |  |  |
| Other long-term assets                       | 26,003                                  | 20,075       | 209,100       |  |  |  |  |  |
| Allowance for doubtful receivables           | (890)                                   | (894)        | (9,316)       |  |  |  |  |  |
| Total investments and other long-term assets | 142,437                                 | 160,890      | 1,675,771     |  |  |  |  |  |
| Total fixed assets                           | 737,116                                 | 781,739      | 8,142,269     |  |  |  |  |  |
|                                              |                                         |              |               |  |  |  |  |  |
| Total assets                                 | ¥ 971,602                               | ¥ 1,017,044  | \$ 10,593,106 |  |  |  |  |  |

# **Consolidated Balance Sheets**

Kawasaki Kisen Kaisha, Ltd. and Consolidated Subsidiaries for three months ended June 30, 2009 and the year ended March 31, 2009

(Millions of Yen/Thousands of U.S.Dollars)

|                                                                 | (Millions of Yen/Thousands of U.S.Dol |              |               |  |  |  |  |
|-----------------------------------------------------------------|---------------------------------------|--------------|---------------|--|--|--|--|
|                                                                 | Year                                  | Three months |               |  |  |  |  |
|                                                                 | ended                                 | ended        | ended         |  |  |  |  |
|                                                                 | Mar.31, 2009                          | Jun.30, 2009 | Jun.30, 2009  |  |  |  |  |
|                                                                 |                                       |              |               |  |  |  |  |
| LIABILITIES                                                     |                                       |              |               |  |  |  |  |
| Current liabilities :                                           |                                       |              |               |  |  |  |  |
| Accounts and notes payable-trade                                | ¥ 63,058                              | ¥ 61,578     | \$ 641,374    |  |  |  |  |
| Short-term loans and current portion of long-term debt          | 55,343                                | 61,222       | 637,670       |  |  |  |  |
| Commercial paper                                                | 22,000                                | 28,000       | 291,636       |  |  |  |  |
| Accrued income taxes                                            | 4,594                                 | 1.540        | 16,043        |  |  |  |  |
| Allowance                                                       | 2,029                                 | 1,853        | 19,304        |  |  |  |  |
| Other current liabilities                                       | 40,529                                | 38,993       | 406,138       |  |  |  |  |
|                                                                 |                                       |              |               |  |  |  |  |
| Total current liabilities                                       | 187,554                               | 193,187      | 2,012,165     |  |  |  |  |
| Long-term liabilities :                                         |                                       |              |               |  |  |  |  |
| Bonds                                                           | 57,641                                | 87,641       | 912,832       |  |  |  |  |
| Long-term debt, less current portion                            | 301,011                               | 311,503      | 3,244,493     |  |  |  |  |
| Deferred income taxes for land revaluation                      | 2,635                                 | 2,635        | 27,447        |  |  |  |  |
| Allowance                                                       | 2,000                                 | 2,000        | ~,,11,        |  |  |  |  |
| Accrued expenses for overhaul of vessels                        | 20,236                                | 20,058       | 208,922       |  |  |  |  |
| Other allowance                                                 | 10,467                                | 9,768        | 101,743       |  |  |  |  |
| Other long-term liabilities                                     | 35,904                                | 55,155       | 574,481       |  |  |  |  |
| Total long-term liabilities                                     | 427,895                               | 486,762      | 5,069,918     |  |  |  |  |
| Total long-term madificies                                      | 427,093                               | 400,702      | 5,009,916     |  |  |  |  |
| Total liabilities                                               | 615,450                               | 679,950      | 7,082,083     |  |  |  |  |
| NEW ACCEPTO                                                     |                                       |              |               |  |  |  |  |
| NET ASSETS                                                      |                                       |              |               |  |  |  |  |
| Shareholder's equity:                                           |                                       |              |               |  |  |  |  |
| Common stock                                                    | 45,869                                | 45,869       | 477,756       |  |  |  |  |
| Capital surplus                                                 | 30,714                                | 30,714       | 319,907       |  |  |  |  |
| Retained earnings                                               | 298.638                               | 283,593      | 2,953,794     |  |  |  |  |
| Less treasury stock, at cost                                    | (938)                                 | (938)        | (9,777)       |  |  |  |  |
| Total shareholders' equity                                      | 374,283                               | 359,238      | 3,741,680     |  |  |  |  |
| Total Similariotaers equity                                     | 0,1,200                               | 000,200      | 0,111,000     |  |  |  |  |
| Valuation and translation adjustments                           |                                       |              |               |  |  |  |  |
| Net unrealized holding gain (loss) on investments in securities | (4,874)                               | 2,834        | 29,520        |  |  |  |  |
| Deferred loss on hedges                                         | (17,708)                              | (37,530)     | (390,901)     |  |  |  |  |
| Revaluation reserve for land                                    | 2,048                                 | 2,048        | 21,332        |  |  |  |  |
| Translation adjustments                                         | (18,975)                              | (12,920)     | (134,573)     |  |  |  |  |
| Total valuation and translation adjustments                     | (39,510)                              | (45,568)     | (474,622)     |  |  |  |  |
| Minority interests in consolidated subsidiaries                 | 21,379                                | 23,423       | 243,964       |  |  |  |  |
| withority interests in consumated substitutines                 | ۵1,379                                | 20,420       | 243,904       |  |  |  |  |
| Total net assets                                                | 356,152                               | 337,093      | 3,511,022     |  |  |  |  |
| Total liabilities and net assets                                | ¥ 971,602                             | ¥ 1,017,044  | \$ 10,593,106 |  |  |  |  |
|                                                                 |                                       |              | •             |  |  |  |  |

### **Consolidated Statements of Income**

 $Kawasaki\ Kisen\ Kaisha, Ltd.\ and\ Consolidated\ Subsidiaries\ for\ three\ months\ ended\ June\ 30,\ 2009\ and\ 2008$ 

(Millions of Yen/Thousands of U.S.Dollars)

|                                                              | (Millions of Yen/Thousands of U.S.Do   |                                        |                                        |  |  |  |  |  |
|--------------------------------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|--|--|--|--|--|
|                                                              | Three months<br>ended<br>Jun. 30, 2008 | Three months<br>ended<br>Jun. 30, 2009 | Three months<br>ended<br>Jun. 30, 2009 |  |  |  |  |  |
| Marine transportation and other operating revenues           | ¥ 349,489                              | ¥ 191,926                              | \$ 1,999,025                           |  |  |  |  |  |
| Marine transportation and other operating expenses           | 299,954                                | 197,562                                | 2,057,727                              |  |  |  |  |  |
| Gross (loss) income                                          | 49,535                                 | (5,635)                                | (58,702)                               |  |  |  |  |  |
| Selling, general and administrative expenses                 | 17,388                                 | 16,493                                 | 171,790                                |  |  |  |  |  |
| Operating (loss) income                                      | 32,146                                 | (22,129)                               | (230,492)                              |  |  |  |  |  |
| Non-operating income :                                       | ŕ                                      | · · · · · · · · · · · · · · · · · · ·  | ( 1 2 , 2 ,                            |  |  |  |  |  |
| Interest income                                              | 543                                    | 264                                    | 2,753                                  |  |  |  |  |  |
| Dividend income                                              | 1,186                                  | 691                                    | 7,200                                  |  |  |  |  |  |
| Equity in earnings of affiliated companies                   | 382                                    | -                                      | -                                      |  |  |  |  |  |
| Exchange gain                                                | 46                                     | 1,424                                  | 14,833                                 |  |  |  |  |  |
| Other non-operating income                                   | 625                                    | 507                                    | 5,286                                  |  |  |  |  |  |
| Total non-operating income                                   | 2,784                                  | 2,887                                  | 30,072                                 |  |  |  |  |  |
| Non-operating expenses :                                     |                                        |                                        |                                        |  |  |  |  |  |
| Interest expenses                                            | 1,298                                  | 1,860                                  | 19,375                                 |  |  |  |  |  |
| Equity in earnings of affiliated companies (loss)            | -                                      | 281                                    | 2,934                                  |  |  |  |  |  |
| Loss on cancellation of derivatives                          | -                                      | 788                                    | 8,217                                  |  |  |  |  |  |
| Other non-operating expenses                                 | 302                                    | 537                                    | 5,597                                  |  |  |  |  |  |
| Total non-operating expenses                                 | 1,601                                  | 3,468                                  | 36,122                                 |  |  |  |  |  |
| Ordinary (loss) income                                       | 33,330                                 | (22,710)                               | (236,542)                              |  |  |  |  |  |
| Extraordinary profits :                                      |                                        |                                        |                                        |  |  |  |  |  |
| Gain on sales of fixed assets                                | 773                                    | 3,928                                  | 40,920                                 |  |  |  |  |  |
| Gain on sales of investments in securities                   | 61                                     | 0                                      | 4                                      |  |  |  |  |  |
| Gain on reversal of accrued expenses for overhaul of vessels | -                                      | 827                                    | 8,615                                  |  |  |  |  |  |
| Other extraordinary profits                                  | -                                      | 5                                      | 59                                     |  |  |  |  |  |
| Total extraordinary profits                                  | 835                                    | 4,761                                  | 49,598                                 |  |  |  |  |  |
| Extraordinary losses :                                       |                                        | 00                                     | 070                                    |  |  |  |  |  |
| Loss on sales of fixed assets                                | 2                                      | 26                                     | 272                                    |  |  |  |  |  |
| Allowance for bad debts (extraordinary losses)               | 29                                     | 0.574                                  | -                                      |  |  |  |  |  |
| Loss on cancellation of chartered vessel                     | -                                      | 2,574                                  | 26,811                                 |  |  |  |  |  |
| Other extraordinary losses                                   | - 20                                   | 425                                    | 4,437                                  |  |  |  |  |  |
| Total extraordinary losses                                   | 32                                     | 3,026                                  | 31,519                                 |  |  |  |  |  |
| (Loss) income before income taxes                            | 34,133                                 | (20,974)                               | (218,464)                              |  |  |  |  |  |
| Income taxes                                                 | 11,457                                 | (7,263)                                | (75,650)                               |  |  |  |  |  |
| Minority interests                                           | 1,143                                  | 1,178                                  | 12,272                                 |  |  |  |  |  |
| Net (loss) income                                            | ¥ 21,531                               | ¥ (14,889)                             | \$ (155,086)                           |  |  |  |  |  |
| rec (1955) income                                            | ± £1,001                               | <del>-</del> (17,003)                  | · (100,000)                            |  |  |  |  |  |

|                                                                              | Three months | Three months | Three months |
|------------------------------------------------------------------------------|--------------|--------------|--------------|
|                                                                              | ended        | ended        | ended        |
|                                                                              | Jun.30,2008  | Jun.30,2009  | Jun.30,2009  |
| Cash flows from operating activities :                                       | ,            | •            | •            |
| (Loss) income before income taxes and minority interests                     | ¥ 34,133     | ¥ (20,974)   | \$ (218,464) |
| Depreciation and amortization                                                | 9,171        | 10,846       | 112,978      |
| Reversal of employees' retirement benefits                                   | (385)        | (564)        | (5,876)      |
| Reversal of directors' and corporate auditors' retirement benefits           | (348)        | (189)        | (1,976)      |
| (Decrease) increase in accrued expenses for overhaul of vessels              | 153          | (320)        | (3,341)      |
| Interest and dividend income                                                 | (1,729)      | (955)        | (9,953)      |
| Interest expense                                                             | 1,298        | 1,860        | 19,375       |
| Gain on sale of marketable securities and investments in securities          | (61)         | (0)          | (2)          |
| Gain on sale of vessels, property and equipment                              | (770)        | (3,902)      | (40,648)     |
| Decrease (increase) in accounts and notes receivable – trade                 | (31,007)     | 14,295       | 148,895      |
| (Decrease) increase in accounts and notes payable – trade                    | 36,459       | (2,544)      | (26,499)     |
| Increase in inventories                                                      | (4,654)      | (3,197)      | (33,308)     |
| (Increase) decrease in other current assets                                  | 8,105        | (1,099)      | (11,453)     |
| Other, net                                                                   | (2,658)      | (5,541)      | (57,721)     |
| Subtotal                                                                     | 47.705       | (12,288)     | (127,995)    |
| Interest and dividends received                                              | 1,346        | 657          | 6,846        |
| Interest paid                                                                | (1,243)      | (1,723)      | (17,952)     |
| Income taxes paid                                                            | (32,116)     | (4,380)      | (45,624)     |
| Net cash (used in) provided by operating activities                          | 15,692       | (17,735)     | (184,725)    |
| Cash flows from investing activities:                                        |              | (=:,:==)     | (,,          |
| Purchases of marketable securities and investments in securities             | (3,427)      | (3,704)      | (38,587)     |
| Proceeds from sale of marketable securities and investments in securities    | 403          | 323          | 3,365        |
| Purchases of vessels, property and equipment                                 | (48,853)     | (39,051)     | (406,743)    |
| Proceeds from sale of vessels, property and equipment                        | 3,390        | 17,106       | 178.172      |
| Purchases of intangible fixed assets                                         | (297)        | (254)        | (2,653)      |
| Increase in long-term loans receivable                                       | (6,665)      | (4,899)      | (51,032)     |
| Collection of long-term loans receivable                                     | 9,298        | 7,612        | 79,294       |
| Other, net                                                                   | (1,006)      | (5,338)      | (55,606)     |
| Net cash used in investing activities                                        | (47,159)     | (28,206)     | (293,791)    |
| Cash flows from financing activities :                                       | (17,100)     | (20,200)     | (200,102)    |
| Increase in short-term loans, net                                            | 3,503        | 2,612        | 27.213       |
| Increase in short-term loans, net                                            | 8.000        | 6.000        | 62.493       |
| Proceeds from long-term debt                                                 | 37,172       | 20,900       | 217,693      |
| Repayment of long-term debt and obligations under finance leases             | (7,336)      | (11,027)     | (114,853)    |
| Proceeds from Issuance of Bonds                                              | (7,000)      | 29,855       | 310,959      |
| Cash dividends paid                                                          | (8,432)      | (5)          | (58)         |
| Cash dividends paid to minority shareholders                                 | (119)        | (146)        | (1,529)      |
| Proceeds from stock issuance to minority shareholders                        | (113)        | 346          | 3,612        |
| Other, net                                                                   | (10)         | (1)          | (20)         |
| Net cash provided by financing activities                                    | 32,776       | 48,534       | 505,510      |
| Effect of exchange rate changes on cash and cash equivalents                 | (3,819)      | 1,186        | 12.357       |
| Net increase (decrease) in cash and cash equivalents                         | (2,509)      | 3,778        | 39,352       |
| Cash and cash equivalents at beginning of the period                         | 48,044       | 69,700       | 725,974      |
| Increase in cash and cash equivalents arising from inclusion of subsidiaries | 40,044       | 09,700       | 123,314      |
| in consolidation                                                             | 6            | 142          | 1,488        |
| Cash and cash equivalents at end of the period                               | ¥ 45.540     | ¥ 73,621     | \$ 766,815   |
| can and can equivalent at the of the period                                  | 10,010       | ,021         |              |

# **Consolidated Segment Information**

Business segment information

| Three months ended June 30,2008     |      |            |      |             |   |        |   |         |              | (Mil | lions of Yen) |
|-------------------------------------|------|------------|------|-------------|---|--------|---|---------|--------------|------|---------------|
|                                     |      |            | L    | ogistics /  |   |        |   |         |              |      |               |
|                                     | ľ    | Marine     | ]    | harbour     |   |        |   |         |              |      |               |
|                                     | Tran | sportation | Trai | nsportation |   | Other  |   | Total   | Eliminations | Co   | nsolidated    |
| Revenues                            |      |            |      |             |   |        |   |         |              |      |               |
| (1) Operating revenues              | ¥    | 313,305    | ¥    | 30,134      | ¥ | 6,049  | ¥ | 349,489 | -            | ¥    | 349,489       |
| (2) Inter-group sales and transfers |      | 2,794      |      | 14,057      |   | 10,907 |   | 27,759  | (27,759)     |      | -             |
| Total revenues                      |      | 316,100    |      | 44,191      |   | 16,956 |   | 377,249 | (27,759)     |      | 349,489       |
| Operating expenses                  |      | 287,118    |      | 41,324      |   | 16,686 |   | 345,128 | (27,785)     |      | 317,343       |
| Operating income                    |      | 28,981     |      | 2,867       |   | 270    |   | 32,120  | 26           |      | 32,146        |
| Ordinary income                     | ¥    | 29,819     | ¥    | 3,374       | ¥ | 117    | ¥ | 33,311  | ¥ 19         | ¥    | 33,330        |

| Three months ended June 30,2009     |     |                                                              |   |        |   |        |   |              |              | (Mil | lions of Yen) |
|-------------------------------------|-----|--------------------------------------------------------------|---|--------|---|--------|---|--------------|--------------|------|---------------|
|                                     | Tra | Logistics /<br>Marine harbour<br>ansportation Transportation |   | Other  |   | Total  |   | Eliminations | Consolidated |      |               |
| Revenues                            |     |                                                              |   |        |   |        |   |              |              |      |               |
| (1) Operating revenues              | ¥   | 165,941                                                      | ¥ | 20,201 | ¥ | 5,784  | ¥ | 191,926      | -            | ¥    | 191,926       |
| (2) Inter-group sales and transfers |     | 3,391                                                        |   | 11,198 |   | 10,735 |   | 25,324       | (25,324)     |      | -             |
| Total revenues                      |     | 169,332                                                      |   | 31,399 |   | 16,519 |   | 217,251      | (25,324)     |      | 191,926       |
| Operating expenses                  |     | 193,206                                                      |   | 30,822 |   | 15,369 |   | 239,399      | (25,343)     |      | 214,055       |
| Operating income (loss)             |     | (23,874)                                                     |   | 576    |   | 1,149  |   | (22,148)     | 18           |      | (22,129)      |
| Ordinary income (loss)              | ¥   | (24,313)                                                     | ¥ | 553    | ¥ | 1,139  | ¥ | (22,619)     | ¥ (90)       | ¥    | (22,710)      |

| Three months ended June 30,2009     |    |                                                                |    |         |              |       |              | (Thousan     | ds o | f U.S.Dollars) |
|-------------------------------------|----|----------------------------------------------------------------|----|---------|--------------|-------|--------------|--------------|------|----------------|
|                                     | Tr | Logistics /<br>Marine harbour<br>Transportation Transportation |    | Other   |              | Total | Eliminations | Consolidated |      |                |
| Revenues                            |    |                                                                |    |         |              |       |              |              |      |                |
| (1) Operating revenues              | \$ | 1,728,375                                                      | \$ | 210,406 | \$<br>60,244 | \$    | 1,999,025    | -            | \$   | 1,999,025      |
| (2) Inter-group sales and transfers | l  | 35,323                                                         |    | 116,635 | 111,814      |       | 263,773      | (263,773)    |      | -              |
| Total revenues                      |    | 1,763,699                                                      |    | 327,041 | 172,058      |       | 2,262,798    | (263,773)    |      | 1,999,025      |
| Operating expenses                  |    | 2,012,363                                                      |    | 321,034 | 160,086      |       | 2,493,483    | (263,966)    |      | 2,229,517      |
| Operating income (loss)             |    | (248,664)                                                      |    | 6,007   | 11,972       |       | (230,685)    | 193          |      | (230, 492)     |
| Ordinary income (loss)              | \$ | (253,240)                                                      | \$ | 5,769   | \$<br>11,871 | \$    | (235,600)    | \$ (942)     | \$   | (236,542)      |